Third Quarter Ended Report

March 31, 2012 (Un-audited)



Dadex Eternit Limited

www.dadex.com

Company Information

Board of Directors Abu Talib H.K. Dada- Chairman

Sikander Dada

Maqbool H.H. Rahimtoola

Qazi Sajid Ali Shahzad M. Husain Zulfiqar Ali Lakhani

Samad Dada (Alternate: Shahid Islam)

Chief Executive Officer Sikander Dada

Chief Financial Officer/ Company Secretary

Zahid Mahmood

Board Audit Committee Qazi Sajid Ali – Chairman

Shahzad M. Husain

Samad Dada (Alternate: Shahid Islam)

Umar Rasheed – Secretary

Management Team Sikander Dada - Chief Executive Officer

Tanveer Saleem- Director (Technical Services & Quality Assurance)/

Acting Director (Marketing & Sales)

Zahid Mahmood – Chief Financial Officer / Company Secretary

Auditors Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

Bank Alfalah Limited (Islamic)

Bank Al-Habib Limited Habib Bank Limited

Habib Metropolitan Bank Limited HSBC Bank Middle East Limited

KASB Bank Limited MCB Bank Limited National Bank of Pakistan Oman International Bank _{S.A.O.G}

Standard Chartered Bank (Pakistan) Limited

Legal Advisor Surridge & Beecheno

3rd Floor, Finlay House, I.I. Chundrigar Road,

Karachi.

Registered Office Dadex House, 34-A/1, Block 6, P.E.C.H.S.,

Shahrah-e-Faisal, Karachi- 75400

Tel: (92-21) 111000789

Fax: (92-21) 34315716, 34315725 Email: <u>info@dadex.com.pk</u>

Share Registrar Gangjees Registrar Services (Pvt) Limited

516, Clifton Centre, Khayaban-e-Roomi, Kehkashan, Block-5, Clifton, Karachi- 75600 Tel: (92-21) 35836920, 35375714, 35377045

Fax: (92-21) 35837956, 35810289 Email: gangjees@super.net.pk

Web Site www.dadex.com

DIRECTORS' REVIEW

The Directors are pleased to present their review together with the financial statements of the Company for the Third Quarter ended March 31, 2012.

Pursuant to the settlement agreement with the JS group arrived at earlier, all the related ongoing disputes / litigation and all the cases pending in the Court stand withdrawn with the permission from the Court.

In pursuance of the settlement agreement, the Board had approved two interim cash dividends of Rs.17.80 and Rs.40.50 per share in respect of the financial year ending June 30, 2012.

The shareholders of the Company in the Extraordinary General Meeting held on April 10, 2012, approved an amendment in the Articles of Association of the Company with the fixation of the number of directors on the Board of Directors of the Company to Seven (07).

The rising gap between demand and supply of gas and electricity has continued to be a serious challenge for the industrial sector in Pakistan. However, with improved efficiency in the management of resources, your Company is countering this challenging business and economic environment and has achieved encouraging results, especially in comparison to the corresponding period last year.

Your Company surpassed the Budget approved by the Directors for the nine months ended March 31, 2012 and has achieved a net turnover of Rs. 1.563 billion (March 2011: Rs. 1.385 billion), which is 12.8 % higher than the turnover achieved during the corresponding period last year. Overall the Company has achieved a profit after tax of Rs. 123.144 million (March 2011: Loss of Rs. 27.385 million) which includes a gain of Rs. 232.796 million related to the sale of the Company's property situated in Lahore. The earning per share of the Company is Rs. 11.44 (March 2011: Loss of Rs. 2.54 per share).

Being a manufacturer of building products in Pakistan, the Company sales also depend on the construction and other infrastructure activities taking place incountry. With the expected increase in demand as a consequence of the recently announced public sector development projects and release of the related funding, the Company expects to see a growth in its revenues.

Amidst the global trend of rising energy, raw material and transportation costs, your management will continue to focus on cost minimization, operational efficiencies and expanding the customer base to improve the profitability of the Company in the coming periods.

We wish to record our appreciation of continued commitment of our employees and patronage of our customers.

On behalf of the Board

Director

Karachi: April 30, 2012 Sikander Dada Qazi Sajid Ali **Chief Executive**

CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2012

| | Note | March 31, 2012 (Un-audited) (Rupees | June 30, 2011 (Audited) s in `000) |
|--|----------------------|--|---|
| ASSETS | | | |
| NON-CURRENT ASSETS Fixed Assets | | | |
| Property, plant and equipment | 4 | 1,349,703 | 290,337 |
| | 4.1.5 | 1,040,100 | 451 |
| Intangible assets | 4.1.5 | 1,349,703 | 290,788 |
| | | 1,010,100 | 200,.00 |
| Investment property | 4.1.2 | 14,987 | 13,176 |
| | & 4 _. 1.6 | | |
| Long-term investment | 5 | 855 | 855 |
| Long-term loans | | 3,298 | 3,993 |
| Long-term deposits Deferred tax assets | | 6,668 | 6,740 |
| Deferred tax assets | | 29,557 | 315,552 |
| CURRENT ASSETS | | 1,405,068 | 310,002 |
| Stores, spare parts and loose tools | | 35,850 | 37,705 |
| Stock-in-trade | 6 | 685,948 | 626,914 |
| Trade debts | 7 | 89,122 | 151,312 |
| Loans and advances | 8 | 95,768 | 12,120 |
| Trade deposits and short-term prepayments | 9 | 21,973 | 13,455 |
| Accrued interest and other receivables | 10 | 986 | 11,266 |
| Sales tax & excise duty - net | | 23,564 | 15,216 |
| Taxation – net | | 55,973 | 58,500 |
| Cash and bank balances | 11 | 16,531 | 4,741 |
| | | 1,025,715 | 931,229 |
| TOTAL ASSETS | | 2,430,783 | 1,246,781 |
| EQUITY AND LIABILITIES | | | |
| SHARE CAPITAL AND RESERVES | | | |
| Share capital Share capital | | 107,640 | 107,640 |
| Reserves | | (100,584) | 398,563 |
| 1,000,100 | | 7,056 | 506,203 |
| SURPLUS ON REVALUATION OF FIXED ASSETS | | 1,095,089 | |
| NON-CURRENT LIABILITY Deferred tax liability | | _ | 1,916 |
| | | | |
| CURRENT LIABILITIES | 40 | 000 400 | 507.447 |
| Trade and other payables | 12 | 633,402 | 527,147 |
| Accrued mark-up Short-term borrowings | 13 | 21,454 673,782 | 10,968 200,547 |
| Short-term borrowings | 13 | 1,328,638 | 738,662 |
| CONTINGENCIES AND COMMITMENTS | 14 | 1,320,030 | 730,002 |
| TOTAL EQUITY AND LIABILITIES | | 2,430,783 | 1,246,781 |
| | | | |

The annexed notes from 1 to 24 form an integral part of these condensed interim financial statements.

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE NINE MONTHS ENDED MARCH 31, 2012 (UN-AUDITED)

| | | Nine months ended | | | | | ended | |
|---|-------|-----------------------|--------------------------------|------------------------------|-------------------|--|-------|--|
| | Note | March 31, 2012 | March 31, 2011 (Rupees i | March 31, 2012 n `000) | March 31, 2011 | | | |
| | 11010 | | (itapooo i | 000, | | | | |
| Turnover – net | | 1,563,601 | 1,385,924 | 530,802 | 527,641 | | | |
| Cost of sales | 15 | (1,302,219) | (1,119,859) | (463,356) | (413,753) | | | |
| Gross profit | | 261,382 | 266,065 | 67,446 | 113,888 | | | |
| Distribution cost | | (202,120) | (190,888) | (86,912) | (68,519) | | | |
| Administrative expenses | | (122,076) | (79,196) | (54,318) | (24,486) | | | |
| Other operating expenses | | (28,052) | (3,183) | (12,168) | (54) | | | |
| Other operating income | 16 | 268,995 | 28,583 | 244,115 | 4,997 | | | |
| Operating profit | | 178,129 | 21,381 | 158,163 | 25,826 | | | |
| Finance cost | 17 | (49,260) | (42,915) | (22,593) | (18,340) | | | |
| Share of loss on investment in an associate | 5.2 | - | (80) | - | - | | | |
| Profit / (Loss) before taxation | | 128,869 | (21,614) | 135,570 | 7,486 | | | |
| Taxation | 18 | (5,725) | (5,771) | (37,429) | (2,194) | | | |
| Profit / (Loss) for the period | | 123,144 | (27,385) | 98,141 | 5,292 | | | |
| | | | (Rup | ees) | | | | |
| Earnings / (Loss) per share - Basic a diluted | and | Rs. 11.44 | Rs. (2.54) | Rs. 9.12 | Re. 0.50 | | | |
| | | | | | | | | |

The annexed notes from 1 to 24 form an integral part of these condensed interim financial statements.

Zahid Mahmood Chief Financial Officer Sikander Dada Chief Executive Qazi Sajid Ali Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS ENDED MARCH 31, 2012 (UN-AUDITED)

| | | Nine mont | Nine months ended | | ended |
|---|------|-------------------|-------------------|-------------------|-------------------|
| | _ | March 31, 2012 | March 31, 2011 | March 31, 2012 | March 31, 2011 |
| | Note | | (Rupee | s in `000) | |
| Profit / (Loss) / profit for the period | | 123,144 | (27,385) | 98,141 | 5,292 |
| Other comprehensive income / (loss) for the period | - | | | | |
| (Accrual) / reversal of derivative financial liability – net of deferred tax | | - | 1,028 | - | - |
| Depreciation (revaluation of land) effect | | 5,248 | - | 5,248 | - |
| Net loss on interest rate swap | | - | (1,507) | - | (230) |
| Total comprehensive income / (loss) for the period | _ | 128,392 | (27,864) | 103,389 | 5,062 |

The annexed notes from 1 to 24 form an integral part of these condensed interim financial statements.

Zahid Mahmood Chief Financial Officer Sikander Dada Chief Executive Qazi Sajid Ali Director

CONDENSED INTERIM CASH FLOW STATEMENT FOR THE NINE MONTHS ENDED MARCH 31, 2012 (UN-AUDITED)

| | | Nine months ended | | |
|---|------|---|---|--|
| | | March 31, 2012 | March 31, 2011 | |
| CASH FLOWS FROM OPERATING ACTIVITIES | Note | (Rupees i | n `000) | |
| Cash (used in) / generated from operations Taxes paid Long-term loans and advances – net Long-term deposits – net Net cash flows used in operating activities | 20 | (5,240) (34,671) 695 72 (39,144) | (106,989) (21,170) (575) (34) (128,768) | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Capital expenditure Proceeds from disposal of fixed assets Proceeds from sale of non current assets Interest received Net cash flows generated / (used in) from investing activities | | (9,179) 1,204 235,000 3,823 230,848 | (3,820) 3,166 - 1 (653) | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Long-term financing Short-term borrowing obtained (net of repayments) Interest / mark-up paid Payment for derivative financial instruments - cross currency swap Payment for cash flow hedge – interest rate swap Dividends paid Net cash flows (used in) / generated from financing activities | 21 | 473,235 (38,774) - - (614,375) (179,914) | (30,000) 173,930 (37,966) (7,687) (479) (26) 97,772 | |
| , , , , | | | | |
| Net increase / (decrease) in cash and cash equivalents | | 11,790 | (31,649) | |
| Cash and cash equivalents at the beginning of the period | | 4,741 | 38,001 | |
| Cash and cash equivalents at the end of the period | | 16,531 | 6,352 | |

The annexed notes from 1 to 24 form an integral part of these condensed interim financial statements.

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED MARCH 31, 2012 (UN-AUDITED)

| | | | | Reserves | | | |
|--|--------------------------------------|--------------------------------|-----------|-------------------------|---------|-----------|-------------|
| | | | Revenue | reserves | | | |
| | Issued, subscribed and paid-up | Capital reserves - share | Concret | Unappropriated profit / | Other | Total | Grand Total |
| | capital | premium | General | (loss) (Rupees in `(| 2001 | Total | Grand Total |
| Balance as at July 1, 2010 | 107,640 | 5,655 | 395,000 | 16,858 | (4,274) | 413,239 | 520,879 |
| Transfer to general reserve for the year ended June 30, 2010 | - | - | - | - | - | - | - |
| Loss for the period | - | - | - | (27,385) | - | (27,385) | (27,385) |
| Other comprehensive loss for the | | | | | | | |
| period, net of tax | _ | - | - | - | (479) | (479) | (479) |
| Total comprehensive income / (loss) for the period ended March 31, 2011 | - | - | - | (27,385) | (479) | (27,864) | (27,864) |
| Balance as at March 31, 2011 | 107,640 | 5,655 | 395,000 | (10,527) | (4,753) | 385,375 | 493,015 |
| Balance as at July 1, 2011 | 107,640 | 5,655 | 411,500 | (18,592) | - | 398,563 | 506,203 |
| Transfer from general reserve to un- appropriated profit on December 01, 2011 | - | - | (200,000) | 200,000 | - | - | - |
| Transfer from general reserve to un- appropriated profit on January 30, 2012 | - | - | (211,500) | 211,500 | - | - | - |
| Transfer from un-appropriated profit to dividend account | - | - | - | (191,599) | - | (191,599) | (191,599) |
| Transfer from un-appropriated profit to dividend account | - | - | - | (435,940) | - | (435,940) | (435,940) |
| Profit for the period | - | - | - | 123,144 | - | 123,144 | 123,144 |
| Other comprehensive profit / (loss) for the period, net of tax Total comprehensive profit for the | _ | _ | - | 5,248 | | 5,248 | 5,248 |
| period ended March 31, 2012 | - | - | - | 128,392 | - | 128,392 | 128,392 |
| Balance as at March 31, 2012 | 107,640 | 5,655 | | (106,239) | | 100,584 | 7,056 |

The annexed notes from 1 to 24 form an integral part of these condensed interim financial statements.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE NINE MONTHS ENDED MARCH 31, 2012

1. NATURE AND STATUS OF BUSINESS

Dadex Eternit Limited (the Company) is a limited liability company incorporated in Pakistan on April 13, 1959 as a public limited company under the Companies Ordinance, 1984 and is quoted on Karachi Stock Exchange. The registered office of the Company is situated at Dadex House, 34-A/1, Block 6, P.E.C.H.S, Sharah-e-Faisal, Karachi. The Company has three factories situated at Karachi, Hyderabad and Sunder (Lahore). The principal business of the Company is to manufacture and the sale of construction material, which mainly includes piping systems and other allied products manufactured from chrysotile cement, rubber and plastics, merchandising of imported pipe fittings, accessories and other building products. The Company is also engaged in providing irrigation solutions for agriculture and landscaping.

2. BASIS OF PRESENTATION

These interim condensed financial statements are un-audited and are being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984. These accounts have been prepared in accordance with the requirements of the Companies Ordinance, 1984, directives issued by the Securities & Exchange Commission of Pakistan (SECP) and International Accounting Standard 34 "Interim Financial Reporting" as applicable in Pakistan. These should be read in conjunction with the financial statements of the Company for the year ended June 30, 2011.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these interim condensed financial statements are the same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended June 30, 2011.

| | | Note | March 31, 2012 (Un-audited) (Rupees i | June 30, 2011 (Audited) n `000) |
|-------|---|--------------|--|--|
| 4. P | ROPERTY, PLANT AND EQUIPMENT | | (april | , |
| | Operating fixed assets | 4.1 | 1,342,985 | 282,668 |
| | Capital work-in-progress | 4.2 | 6,718 | 7,669 |
| | | | 1,349,703 | 290,337 |
| 4.1 | The following is the movement in operating fixed assets during | the period/y | /ear: | |
| | Opening balance | | 282,668 | 337,754 |
| | Add: Surplus on revaluation of fixed assets | | 1,100,337 | - |
| | Additions during the period/year | 4.1.1 | 10,130 | 4,628 |
| | | | 1,393,135 | 342,382 |
| | Less: Transfer to investment property (WDV) [costing Rs. 7.422 million] | 4.1.2 | (3,195) | - |
| | Transfer to non-current assets held for sale (WDV) | | (2,204) | - |
| | Disposals during the period / year (WDV) | 4.1.3 | (1,074) | (267) |
| | Depreciation charge for the period / year | 4.1.4 | (43,677) | (59,447) |
| | Operating fixed assets (WDV) | | 1,342,985 | 282,668 |
| 4.1.1 | Additions including transfers during the period / year | | | |
| | Building | | 225 | 1,094 |
| | Plant and machinery | | 9,135 | 1,668 |
| | Furniture & Fixture | | 34 | 165 |
| | Vehicle and transportation equipment | | 602 | - |
| | Office and factory equipment | | 134 | 1,701 |
| | | | 10,130 | 4,628 |

4.1.2 During the period, the company has reconsidered the current and expected future use of the part of the building on leasehold land. Keeping in view the business needs and requirements, the Company has decided to reclassify a portion of building on leasehold land from operating assets to "Investment Property". There is no impact of above change on condensed interim profit and loss account.

Further, based on the valuation carried out by K.G. Traders (Private) Limited, an independent valuer using present market value method, the fair value of aforementioned property was determined to be Rs.11.659 million as at February 13, 2012 and management is of the view that there is no significant change in the fair value of aforementioned property as at March 31, 2012.

| | | N . | March 31, 2012 (Un-audited) | June 30, 2011 (Audited) |
|-------|---|------|-----------------------------------|-------------------------------|
| | | Note | (Rupees ir | 1 (000) |
| 4.1.3 | 5 · · · · · · · · · · · · · · · · · · · | | | |
| | Plant & Machinery costing Rs. 2.023 million (June 30, 2011: Rs. Nil) | | 1,048 | - |
| | Vehicle and transportation equipment costing Rs.1.205 million (June 30, 2011: Rs.5.333 million) | | - | 209 |
| | Office and factory equipments costing Rs.0.072 million (June 30, 2011: Rs.0.081 million) | | 26 | 58 |
| | | | 1,074 | 267 |
| 4.1.4 | Depreciation charged during the period / year | | | |
| | Cost of sales | | 31,705 | 48,605 |
| | Distribution cost | | 3,801 | 5,329 |
| | Administrative expenses | | 2,923 | 5,513 |
| | · | | 38,429 | 59,447 |
| | | | | |

- **4.1.5** Includes amortization expense on intangible assets for the period amounting to Rs. 0.451 million (June 30, 2011: Rs. 5.202 million).
- **4.1.6** Includes depreciation expense on investment property for the period amounting to Rs. 1.384 million (June 30, 2011: Rs. 1.515 million).

| 4.2 | Capital work-in-progress | Note | March 31, 2012 (Un-audited) (Rupees | June 30, 2011 (Audited) in `000) |
|-----|--|------|--|---|
| | Plant and machinery – Green House Farming System | | 13.979 | 13,979 |
| | Impairment loss on plant and machinery | | (8,213) | (8,213) |
| | | | 5,766 | 5,766 |
| | Plant and Machinery - others | | 790 | 120 |
| | | | 6,556 | 5,886 |
| | Advance against purchase of operating fixed assets | | 162 | 1,783 |
| | | | 6,718 | 7,669 |

5. LONG-TERM INVESTMENT - Equity method

- **5.1** The Company has 48.04 (June 30, 2011: 48.04) percent shareholding [i.e. 625,000 (June 30, 2011: 625,000) in the ordinary shares of Rs.10/- each] of Berdex Construction Chemicals (Private) Limited (Berdex). Berdex is engaged in marketing and distribution of construction chemicals in Pakistan. The investment in Berdex amounted to Rs.5 million.
- 5.2 Based on the audited financial statements of Berdex for the year ended June 30, 2011, Berdex has reported a profit of Rs.2.862 million and accumulated losses of Rs.11.230 million. Due to unavailability of the financial statements of the Berdex for the nine months ended March 31, 2012, the Company has not accounted for an adjustment in these condensed interim financial statements. Further, the impact of such adjustment, if any, are considered immaterial by the management of the Company due to limited operations by Berdex during the period.

6. STOCK-IN-TRADE

| | Note | March 31, 2012 (Un-audited) (Rupees i | June 30, 2011 (Audited) n `000) |
|---|------|--|--|
| Raw materials | | | |
| - in hand | 6.1 | 157,981 | 186,536 |
| - in transit | | 106,821 | 17,052 |
| | | 264,802 | 203,588 |
| Work-in-process | 6.2 | 94,438 | 72,903 |
| Finished goods | | | |
| - Manufactured | 6.3 | 201,285 | 217,411 |
| Trading [including in transit of Rs.2.014 million | | | |
| (June 30, 2011: Rs.10.696 million)] | 6.4 | 125,423 | 133,012 |
| | | 326,708 | 350,423 |
| | | 685,948 | 626,914 |
| | | | |

- 6.1 Includes products costing Rs.6.630 million (June 30, 2011: Rs.163.832 million) which are carried at net realizable value of Rs. 5.834 million (June 30, 2011: Rs.146.912 million).
- **6.2** Includes product costing Rs. Nil (June 30, 2011: Rs.6.671 million) which are carried at net realizable value of Rs. Nil (June 30, 2011: Rs. 2.829 million)
- **6.3** Includes products costing Rs.58.589 million (June 30, 2011: Rs.31.205 million) which are carried at net realizable value of Rs.41.317 million (June 30, 2011: Rs.16.473 million).
- **6.4** Includes products costing Rs.62.972 million (June 30, 2011: Rs.64.115 million) which are carried at net realizable value of Rs.43.025 million (June 30, 2011: Rs.41.456 million).

7. TRADE DEBTS

The carrying value of the trade debts is adjusted after taking the effect of the provision of Rs.123.798 million (June 30, 2011: Rs.123.796 million). Such provision includes an amount of Rs.15.632 million (June 30, 2011: Rs.15.632 million) recoverable from an ex-employee who had reportedly collected the amount from customers and did not surrender the same to the Company. A law suit has been filed against the ex-employee to recover the above amount.

8. LOANS AND ADVANCES

Included herein advances given to various local and foreign suppliers amounting to Rs.91.896 million and Rs.Nil (June 30, 2011: Rs.9.658 million and Rs.0.362 million) respectively on account of purchase of raw materials.

| | | March 31, 2012 (Un-audited) (Rupees i | June 30, 2011 (Audited) n `000) |
|----|---|--|--|
| 9. | TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS | | |
| | Trade deposits | 13,558 | 13,772 |
| | Provision for doubtful trade deposits | (5,958) | (5,958) |
| | • | 7,600 | 7,814 |
| | Other deposits | 7,994 | 4,481 |
| | Prepayments | | |
| | Rent | 2,869 | 72 |
| | Others | 3,510 | 1,088 |
| | | 6,379 | 1,160 |
| | | 21,973 | 13,455 |

10. ACCRUED INTEREST AND OTHER RECEIVABLES

Included herein accrued interest on PLS saving account and receivable from tenant amounting to Rs.0.209 million and Rs. 0.777 million (June 30, 2011: Rs.Nil and Rs. Nil) respectively.

| | March 31, 2012 (Un-audited) (Rupees in | June 30, 2011 (Audited) 1 `000) |
|--|---|--|
| 11. CASH AND BANK BALANCES | | |
| Cash in hand | 1,414 | 262 |
| Cash at banks in: Current accounts - Foreign currency - Local currency | 251 2,105 2,356 | 2,265 2,214 4,479 |
| PLS saving account | 12,761 | - |
| | 16,531 | 4,741 |

12. TRADE AND OTHER PAYABLES

Included herein advance from customers and unclaimed dividend amounting to Rs.167.584 million and Rs.21.990 million (June 30, 2011: Rs.229.780 million and Rs.8.826 million) respectively.

| | Note | March 31, 2012 (Un-audited) (Rupees | June 30, 2011 (Audited) in `000) |
|---|------|--|---|
| 13. SHORT-TERM BORROWINGS - secured | | | |
| Running finances utilized under mark-up arrangements Foreign currency term finances | | 572,861 100,921 | 123,119 46.428 |

16.1

673,782

31.000

200,547

13.1 Represents facilities obtained from various commercial banks amounting to Rs.700 million (June 30, 2011: Rs.780 million) out of which Rs.26.218 million (June 30, 2011: Rs.579.257 million) remains unutilized as at the balance sheet date. The principal terms and conditions of the outstanding loans have remained the same as disclosed in the financial statements of the Company for the year ended June 30, 2011.

14. CONTINGENCIES AND COMMITMENTS

Export refinance

14.1 Contingencies

The Environmental Protection Tribunal initiated proceedings against the Company on February 18, 2010, containing allegations of pollution, under the Pakistan Environmental Protection Act, 1997 based on the complaint filed by the brother of an ex-employee of the Company against the Company through it Chief Executive Officer.

The Company has submitted an application before the Environmental Protection Tribunal raising the issue of the maintainability of the Complaint and its lack of jurisdiction to hear the same. The said application was dismissed vide Order dated June 29, 2010. Being aggrieved by the said Order, the Company filed a Constitutional Petition before the Hon'ble Sindh High Court (SHC) seeking reliefs that the proceedings before the Environmental Protection Tribunal vis-à-vis the Compliant were taken corum non judice and has maintained that the Tribunal has no jurisdiction of the subject matter and further sought a declaration that the Order dated June 29, 2010 was illegal and void. The said Constitutional Petition was dismissed by SHC vide its Judgment dated March 9, 2011.

Being aggrieved by the Judgment of SHC, the Company filed petition for leave to appeal against the judgment of SHC before Hon'ble Supreme Court of Pakistan (SCP). The SCP has granted leave to appeal to the Company vide its Order dated June 23, 2011 and converted the Petition into Appeal. Thereafter, after the partial hearing of the Civil Appeal, the SCP vide its order dated 25 October 2011 has directed a commission constituted by the Environmental Tribunal to submit the report of the environmental audit of the Company's factory and surrounding premises, which is pending for submission before the SCP.

Based on the opinion of the legal counsel of the Company, the Company has an arguable case and it is not possible at this stage to give a definitive opinion on the ultimate outcome or any losses that may be incurred by the Company. In view of the above, the management is confident that the ultimate outcome will be in favour of the Company. Accordingly, no provision in respect of above has been made in these condensed interim financial statements.

| 14.2 | Commitments | March 31, 2012 (Un-audited) (Rupees i | June 30, 2011 (Audited) in `000) |
|------|--|--|---|
| | Commitments are as follows: | | |
| | Bonds and letters of guarantee issued by banks | 67,019 | 84,422 |
| | Letters of credit | 161,398 | 141,807 |
| | Post dated cheques | 42,696 | 74,893 |
| | Import contracts | 7,559 | 45,893 |
| | Local purchase contract | 57,557 | 12,253 |
| | | 336,229 | 359,268 |

The Company has entered into commercial property leases on its investment property. These non-cancellable leases have remaining terms of between three to five years. Future minimum rentals receivable under noncancellable operating leases as at period / year end are as follows:

| | March 31, | June 30, | |
|-------------------------|------------------|-----------|--|
| | 2012 | 2011 | |
| | (Un-audited) | (Audited) | |
| | (Rupees in `000) | | |
| Not later than one year | 38,586 | 32,973 | |
| Later than one year | 44,178 | 58,967 | |
| | 82,764 | 91,940 | |
| | | | |

| _ | Nine months ended | | | ended |
|----------|-------------------|------------------|----------------|---------------|
| | March 31, | March 31, | March 31, | March 31, |
| Note | 2012 | 2011 (Bungas | 2012 | 2011 |
| Note | | (Rupees | s in 000) | |
| | | | | |
| | 203,588 | 332,318 | 218,862 | 408,945 |
| | 1,004,978 | 757,114 | 361,396 | 212,163 |
| 6 & 15.1 | (264,802) | (310,741) | (264,802) | (310,741) |
| | 943,764 | 778,691 | 315,456 | 310,367 |
| _ | (421) | (218) | | <u>-</u> |
| | 943,343 | 778,473 | 315,456 | 310,367 |
| s 1 | 36,531 | 39,143 | 11,864 | 15,148 |
| | 92,813 | 88,209 | 35,009 | 29,497 |
| | 20,408 | 22,146 | 8,715 | 8,175 |
| | 65,687 | 58,193 | 19,931 | 21,660 |
| | 4,540 | 4,282 | 1,514 | 1,269 |
| | 303 | 284 | 212 | 67 |
| | 1,440 | 949 | 471 | 322 |
| 4.1.4 | 35,286 | 36,543 | 14,202 | 12,179 |
| | 3,540 | 1,804 | 895 | 527 |
| | 15,555 | 15,005 | 6,835 | 5,920 |
| | - | 6,898 | - | 2,695 |
| | 523 | 497 | 210 | 129 |
| Ĺ | 1,139 277,765 | 1,019 274,972 | 366 100,224 | 327 97,915 |
| | 72,903 | 104,734 | 81,441 | 67,531 |
| 6 | (94,438) | (73,628) | (94,438) | (73,628) |
| υ _ | (34,430) | (13,020) | (34,430) | (13,020) |

1,084,551

216,548

(244,278)

1,056,821

402,683

225,116

426,514

(201, 285)

268,995

402,185

237,195

395,102

441

28,583

(244,278)

Trading

15. COST OF SALES Manufactured

Raw materials consumed

Export rebate - Duties

Net Stores, spare parts and loose tools

Salaries, wages and benefits [including Rs.9.136 million (March 31, 2011: Rs.2.7 million) in respect of bonus to

Opening stock of work-in-process Closing stock of work-in-process

Opening stock of finished goods

Closing stock of finished goods

Gain on fair value of cross currency swap

Cost of goods manufactured

Opening stock Purchases Closing stock

consumed

workers]
Procured services
Fuel, water and power

Insurance
Traveling
Communication
Depreciation
Rent, rates and taxes
Repairs and maintenance
Technical assistance fee
Printing and stationery
Other expenses

| Opening stock Purchases | | 133,012 85,592 | 129,612 78,269 | 141,084 23,513 | 130,932 26,152 |
|-------------------------|---|-------------------|-------------------|-------------------|-------------------|
| | | 218,604 | 207,881 | 164,597 | 157,084 |
| Closing stock | 6 | (125,423) | (133,455) | (125,423) | (133,455) |
| - | | 93,181 | 74,426 | 39,174 | 23,629 |
| Sale of scrap | | (6,661) | (11,388) | (2,332) | (4,978) |
| | | 1,302,219 | 1,119,859 | 463,356 | 413,753 |

1,199,573

217,411

(201, 285)

1,215,699

15.1 These are net of adjustments of Rs.0.439 million (March 31, 2011: Rs. Nil) relating to raw material and manufactured finished goods written off during the period.

6 & 15.1

| | Nine months ended | | |
|--|-------------------|-----------|--|
| | March 31, | March 31, | |
| | 2012 | 2011 | |
| | (Rupees | in `000) | |
| 16. OTHER OPERATING INCOME | | | |
| Income from financial assets | | | |
| Income from bank deposits | 4,032 | 1 | |
| Reversal of provision against doubtful debts – net | · - | 1,963 | |
| Income from non-financial assets | | | |
| Gain on disposal of operating assets | 1,130 | 3,111 | |
| Gain on sale of non current assets | 232,796 | - | |
| Rental income – investment property | 29,770 | 21,393 | |
| Net income from services | 1,267 | 1,674 | |

17. FINANCE COST

| Mark-up on long-term financing Mark-up on short-term borrowings Bank and other charges | 45,624 3,636 49,260 | 4,300 36,932 1,683 42,915 |
|--|---------------------------|------------------------------------|
| | Nine month | ns ended |
| | March 31, 2012 | March 31, 2011 |
| 18. TAXATION | (Rupees i | in `000) |
| Current – for the year | 23,420 | 18,846 |
| - prior year | 13,778 | - |
| , , | 37,198 | 18,846 |
| Deferred | (31,473) | (13,075) |
| | 5,725 | 5,771 |

19. TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise of associated companies, group companies, staff retirement funds, chief executive, directors and key management personnel. The transactions and balances with related parties and associated undertakings are as follows:

| | | Nine mont | hs ended |
|--|---|------------------------------|-------------------------------|
| | Note | March 31, 2012 (Rupees | March 31, 2011 in `000) |
| Related parties | Nature of transaction | | |
| Transactions with associated co Berger Paints Pakistan Limited | mpanies due to common directorship: Purchase and sale of goods | 86 | 343 |
| Sikander (Private) Limited | Rent paid | 319 | 290 |
| Cyber Internet Services (Private) Limited | Sale of goods | 24,678 | |
| Century Insurance Company Limited (CICL) | General Insurance Insurance premium paid to New Jubilee Insurance Company Limited and Habib Insurance Company Limited [CICL is co-insurer with 20% share (March 31, 2011:25% share)] | 581 | 3,545 |
| Staff retirement benefits Dadex Eternit Limited - Provident Fund | Employer Contribution | 6,775 | 7,344 |
| Key management personnel Sikander Dada (Chief Executive) | Salary and other employment benefits | 4,930 | 6,042 |

| | | Nine months ended | |
|--|----------------|-------------------|-------------------|
| | • | March 31, 2012 | March 31, 2011 |
| | Note | (Rupees | in `000) |
| 20. CASH USED IN OPERATIONS | | | |
| Profit / (loss) before taxation | | 128,869 | (21,614) |
| Adjustments for non cash charges and other items: | 4.1.4 | 42 677 | 44.844 |
| Depreciation – operating fixed assets Depreciation – investment property | 4.1.4 4.1.6 | 43,677 1,384 | 1.137 |
| Amortization | 4.1.5 | 451 | 4,750 |
| Gain on disposal of fixed assets – net | | (130) | (3,110) |
| Gain from sale of non current assets – net | | (232,796) | - |
| Interest income | | (4,032) | (1) |
| Gain on fair value of cross currency swap | | - | (441) |
| Share of loss on investment in an associate | | - | 80 |
| Interest / mark-up expense | | 49,260 | 42,915 |
| Reversal of provision against doubtful debts - net of provision | | - 0.077 | (2,643) |
| Working capital changes | 20.1 | 8,077 | (172,906) |
| | : | (5,240) | (106,989) |
| 20.1 Working capital changes | | | |
| Decrease / (increase) in current assets | | | |
| Stores, spare and loose tools | | 1,855 | 3,995 |
| Stock-in-trade | | (59,034) | 21,109 |
| Trade debts | | 62,190 | (63,309) |
| Loans and advances | | (83,648) | (64,134) |
| Trade deposits and short-term prepayments Other receivables | | (8,518) 10,489 | (491) (8,980) |
| Other receivables | | (76,666) | (111,810) |
| (Decrease) / increase in current liabilities | | (70,000) | (111,010) |
| Trade and other payables | | 93,091 | (73,973) |
| Sales tax and excise duty payable (net) | | (8,348) | 12,877 |
| | | 84,743 | (61,096) |
| | • | 8,077 | (172,906) |
| | • | | |
| | | Nine mont | hs ended |
| | | March 31, | March 31, |
| | | 2012 | 2011 |
| | Note | (Rupees | in '000) |
| 21. DIVIDEND PAID | | | |
| Declared and paid during the nine months period | | | |
| Landa and Education III Book and Control | | | |
| Interim cash dividend declared in December 2011 Rs. 191.599 m Interim cash dividend declared in January 2012 Rs. 435.940 milli (March 31, 2011: Nil) | | | |
| Cash dividend paid | | 614,375 | - |
| ομοτι αινιμοτία ματα | = | 014,010 | |
| Final cash dividend Nil (March 31, 2011: Nil) | | _ | 26 |
| i indi odon dividona tan (maron ot, 2011. tan) | = | | |

22. INFORMATION ABOUT OPERATING SEGMENTS

| Nine months ended March 31, 2012 1,563,601 1,563 | | Chrysotile Cement | Plastic | Others s in '000) | Total |
|--|--|----------------------|----------|----------------------|---------------------------------------|
| RESULT Segment result 878 (63,333) 908 (61,547) Unallocated expense (28,052) Other operating expenses (28,052) Other operating income (49,260) Finance cost (49,260) Share of profit / (loss) on investment in an associate (5,725) Taxation (5,725) Profit for the period (5,725) Profit for the period (5,725) RESULT (5,725) Segment result (31,83) Unallocated expense (41,128) Other operating expenses (3,183) Other operating expenses (42,915) Other operating income (42,915) Finance cost (42,915) Share of profit / (loss) on investment in an associate (80) Taxation (5,771) Loss for the period (80) ASSETS AND LIABILITIES March 31, 2012 Segment assets 759,509 920,939 490,162 2,170,610 Unallocated corporate assets 257,497 153,926 < | | | | | |
| Segment result 878 (63,333) 908 (61,547) Unallocated expense (28,052) Other operating expenses (28,052) Other operating income 267,728 67,728 (49,260) Share of profit / (loss) on investment in an associate Taxation (49,260) 123,144 Share of profit / (loss) on investment in an associate Taxation 123,144 123,144 Share of profit / (loss) on investment in an associate Taxation 14,575 1,385,924 123,144 Share of profit / (loss) on investment in an associate Taxation 613,250 758,099 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 14,575 1,385,924 1,245,925 1,245,925 1,245,925 1,245,725 1,245,725 1,245,725 1,245,725 1,245,725 <t< th=""><th></th><th>683,550</th><th>855,089</th><th>24,962</th><th>1,563,601</th></t<> | | 683,550 | 855,089 | 24,962 | 1,563,601 |
| Ditablocated expense | RESULT | | | | |
| Other operating expenses (28,052) Other operating income 267,728 Finance cost (49,260) Share of profit / (loss) on investment in an associate 5,725 Taxation 758,099 14,575 1,385,924 TURNOVER - net 613,250 758,099 14,575 1,385,924 RESULT Segment result 36,480 (37,697) (1,128) (2,345) Unallocated expense Other operating expenses (3,183) (3,183) Other operating income 26,909 Finance cost (42,915) (32,85) Share of profit / (loss) on investment in an associate (42,915) (3,183) Taxation (5,771) (5,771) Loss for the period 5,771 (27,385) ASSETS AND LIABILITIES March 31,2012 2,400,400 Segment assets 759,509 920,939 490,162 2,170,610 Unallocated corporate liabilities 257,497 153,926 59,492 470,915 <tr< td=""><td>Segment result</td><td>878</td><td>(63,333)</td><td>908</td><td>(61,547)</td></tr<> | Segment result | 878 | (63,333) | 908 | (61,547) |
| Other operating income 267,728 Finance cost (49,260) Share of profit / (loss) on investment in an associate Taxation 5,725 Profit for the period 123,144 Nine months ended March 31, 2011 TURNOVER – net 613,250 758,099 14,575 1,385,924 RESULT Segment result 36,480 (37,697) (1,128) (2,345) Unallocated expense Other operating expenses (3,183) (3,183) Other operating income 26,909 26,909 Finance cost (42,915) (42,915) Share of profit / (loss) on investment in an associate 800 (5,771) Loss for the period 26,909 (5,771) ASSETS AND LIABILITIES March 31, 2012 Segment assets 759,509 920,939 490,162 2,170,610 Unallocated corporate assets 759,509 920,939 490,162 2,170,610 Unallocated corporate liabilities 257,497 153,926 59,492 470,915 <t< td=""><td>Unallocated expense</td><td></td><td></td><td></td><td></td></t<> | Unallocated expense | | | | |
| Profit for the period 123,144 Nine months ended March 31, 2011 TURNOVER - net 613,250 758,099 14,575 1,385,924 RESULT Segment result 36,480 (37,697) (1,128) (2,345) Unallocated expense (3,183) | Other operating income Finance cost Share of profit / (loss) on investment in an associate | | | | 267,728 (49,260) |
| Nine month's ended March 31, 2011 TURNOVER - net | | | | | |
| RESULT Segment result 36,480 (37,697) (1,128) (2,345) Unallocated expense (3,183) Other operating expenses (3,183) Other operating expenses (3,183) Other operating expenses (42,915) Share of profit / (loss) on investment in an associate (80) Taxation (5,771) Loss for the period Segment deprivation (5,771) Loss for the period Segment assets Variable March 31, 2012 Segment assets 759,509 920,939 490,162 2,170,610 Unallocated corporate assets 759,509 920,939 490,162 2,170,610 Unallocated corporate liabilities 257,497 153,926 59,492 470,915 Unallocated corporate assets 323 | • | | | • | |
| Segment result 36,480 (37,697) (1,128) (2,345) Unallocated expense Other operating expenses (3,183) Other operating income 26,909 Finance cost (42,915) Share of profit / (loss) on investment in an associate (80) Taxation (5,771) Loss for the period 80 ASSETS AND LIABILITIES March 31, 2012 Segment assets 759,509 920,939 490,162 2,170,610 Unallocated corporate assets 260,173 2430,783 Segment liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 323,409 621,091 22,578 967,078 Unallocated corporate assets 323,409 621,091 22,578 967,078 Unallocated corporate liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 161,092 141,078 402 </td <td>TURNOVER - net</td> <td>613,250</td> <td>758,099</td> <td>14,575</td> <td>1,385,924</td> | TURNOVER - net | 613,250 | 758,099 | 14,575 | 1,385,924 |
| Unallocated expense (3,183) Other operating expenses (3,183) Other operating income 26,909 Finance cost (42,915) Share of profit / (loss) on investment in an associate (80) Taxation (5,771) Loss for the period 27,385 ASSETS AND LIABILITIES March 31, 2012 Segment assets 759,509 920,939 490,162 2,170,610 Unallocated corporate assets 260,173 2,430,783 2,430,783 Segment liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 357,723 1,328,638 June 30, 2011 Segment assets 323,409 621,091 22,578 967,078 Unallocated corporate assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 1438,006 | RESULT | | | | |
| Other operating expenses (3,183) Other operating income 26,909 Finance cost (42,915) Share of profit / (loss) on investment in an associate (80) Taxation (5,771) Loss for the period (27,385) ASSETS AND LIABILITIES March 31, 2012 Segment assets 759,509 920,939 490,162 2,170,610 Unallocated corporate assets 260,173 2,430,783 2,430,783 Total assets 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 323,409 621,091 22,578 967,078 Unallocated corporate assets 323,409 621,091 22,578 967,078 Unallocated corporate liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 161,092 141,078 402 302,572 Unallocated corporate liabil | Segment result | 36,480 | (37,697) | (1,128) | (2,345) |
| March 31, 2012 Segment assets 759,509 920,939 490,162 2,170,610 Unallocated corporate assets 260,173 Total assets 2,430,783 Segment liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 857,723 Total liabilities 1,328,638 June 30, 2011 22,578 967,078 Unallocated corporate assets 279,703 Total assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | Other operating expenses Other operating income Finance cost Share of profit / (loss) on investment in an associate Taxation | | | | 26,909 (42,915) (80) (5,771) |
| Segment assets 759,509 920,939 490,162 2,170,610 Unallocated corporate assets 260,173 Total assets 2,430,783 Segment liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 857,723 Total liabilities 1,328,638 June 30, 2011 22,578 967,078 Unallocated corporate assets 279,703 Total assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | ASSETS AND LIABILITIES | | | | |
| Unallocated corporate assets 260,173 Total assets 2,430,783 Segment liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 857,723 1,328,638 June 30, 2011 Segment assets 323,409 621,091 22,578 967,078 Unallocated corporate assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | March 31, 2012 | | | | |
| Total assets 2,430,783 Segment liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 857,723 1,328,638 June 30, 2011 Segment assets 323,409 621,091 22,578 967,078 Unallocated corporate assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | Segment assets | 759,509 | 920,939 | 490,162 | 2,170,610 |
| Segment liabilities 257,497 153,926 59,492 470,915 Unallocated corporate liabilities 857,723 1,328,638 June 30, 2011 Segment assets 323,409 621,091 22,578 967,078 Unallocated corporate assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | | | | | |
| Unallocated corporate liabilities 857,723 Total liabilities 1,328,638 June 30, 2011 Segment assets 22,578 967,078 Unallocated corporate assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | | 057.407 | 450.000 | 50 400 | |
| Total liabilities 1,328,638 June 30, 2011 Segment assets 323,409 621,091 22,578 967,078 Unallocated corporate assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | <u> </u> | 257,497 | 153,926 | 59,492 | |
| Segment assets 323,409 621,091 22,578 967,078 Unallocated corporate assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | · | | | | |
| Segment assets 323,409 621,091 22,578 967,078 Unallocated corporate assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | June 30, 2011 | | | | |
| Unallocated corporate assets 279,703 Total assets 1,246,781 Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | | 323.409 | 621.091 | 22.578 | 967.078 |
| Segment liabilities 161,092 141,078 402 302,572 Unallocated corporate liabilities 438,006 | • | | | , | 279,703 |
| Unallocated corporate liabilities 438,006 | Total assets | | | : | 1,246,781 |
| | 3 | 161,092 | 141,078 | 402 | · |
| | Unallocated corporate liabilities Total liabilities | | | | 438,006 740,578 |

22.1 Geographical information

Turnover

The Company's turnover represents local and export sales of Rs.1,477.474 million and Rs.86.127 million (March 31, 2011: Rs. 1,345.856 million and Rs. 40.068 million) respectively.

| | March 31, 2012 | June 30, 2011 |
|--------------------|-------------------------|-----------------------|
| Non-Current assets | (Un-audited) (Rupees | (Audited) in '000) |
| Pakistan | 1,405,068 | 315,552 |

Non-current assets for this purpose consist of property, plant and equipment, intangible assets, investment property, long-term investment, loans and deposits, deferred tax assets.

23. DATE OF AUTHORISATION FOR ISSUE

23.1 These condensed interim financial statements have been authorised for issue on April 30, 2012 by the Board of Directors of the Company.

24. GENERAL

- **24.1** Certain prior period figures have been reclassified, wherever necessary. However, there are no material reclassifications to report.
- 24.2 All figures have been rounded off to the nearest thousand rupees, unless otherwise stated.