# Interim Condensed Financial Report (Unaudited) For the Half Year Ended December 31, 2007



## **Company Information**

Board of Directors SIKANDER DADA

Chairman & Chief Executive Officer

ABDUR RAZZAK DADA

(Alternate: MUHAMMAD HANIF IDREES)

ABU TALIB H.K. DADA

MAQBOOL H.H. RAHIMTOOLA

QAZI SAJID ALI SHAHZAD M. HUSAIN RASHEED Y. CHINOY MUHAMMAD NAJAM ALI MOHAMMAD ALI JAMEEL

SAAD S. FARUQUI

Chief Financial Officer &

Company Secretary

MUHAMMAD HANIF IDREES

Board Audit Committee QAZI SAJID ALI - Chairman

ABU TALIB H.K. DADA MUHAMMAD NAJAM ALI

SIKANDER DADA

Management Team SIKANDER DADA - Chairman / CEO

MUHAMMAD HANIF IDREES - Director Finance & Company Secretary

RIZWAN AMJED - Director Operations

SUHAIL NADEEM - General Manager (Marketing & Sales)
TANVEER SALEEM - General Manager (Technical Services)

Auditors FORD RHODES SIDAT HYDER & CO.

**Chartered Accountants** 

Bankers CITIBANK N.A.

HABIB BANK LIMITED

HABIB METROPOLITAN BANK LIMITED

JS BANK LIMITED MCB BANK LIMITED

NATIONAL BANK OF PAKISTAN

NIB BANK LIMITED

OMAN INTERNATIONAL BANK S.A.O.G.

STANDARD CHARTERED BANK (PAKISTAN) LIMITED

THE HONG KONG & SHANGHAI BANKING CORPORATION LIMITED

**UNITED BANK LIMITED** 

Registered Office DADEX HOUSE, 34-A/1, BLOCK 6, P.E.C.H.S.,

SHAHRAH-E-FAISAL, KARACHI- 75400

Web site www.dadex.com

### **Directors' Report**

The period under review was beset with business difficulties. Increasing oil prices, rising bank interest rates, pressure on the rupee and uncertainties on the domestic political front all negatively affected the costs and margins and presented the company with challenges. This meant extra efforts were required to overcome these hurdles.

In spite of these difficult circumstances, your company registered an increase of 34% in turnover over the corresponding period of last year. Better cost controls, more aggressive sales and marketing, improvement in productivity at the plants, more emphasis on better inventory management in raw materials and finished products have all been the reasons for this turnaround. Efforts have begun to be rewarded with reduction in outstandings. These efforts have resulted in improving the working capital which has helped in reducing the financial charges. As a result earning per share for the period has been Rs.1.98 (31 December, 2006:Rs.0.26).

Although the longer term future is promising, in the immediate future, political uncertainties and fiscal problems due to the global slowdown could serve as a negative catalyst. Nevertheless, we are optimistic that post election the focus on economic activity and infrastructure development would return resulting in continued growth and performance of the Company's business.

The efforts of the management along with their team need to be appreciated which has helped the company make a positive turnaround over the previous year.

On Behalf of the Board

Karachi: 28 February 2008 Sikander Dada Shahzad M. Husain Chairman & Chief Executive Director

REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION TO THE MEMBERS

Introduction

We have reviewed the accompanying interim condensed balance sheet of Dadex Eternit

**Limited** (the Company) as at **December 31, 2007** and the related interim condensed profit and loss account, interim condensed cash flow statement and interim condensed statement of changes in equity, together with the notes forming part thereof (here-in-after referred to as "interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this interim financial information in accordance with

approved accounting standards as applicable in Pakistan. Our responsibility is to express a

conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review

Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be

identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the

accompanying interim financial information is not prepared, in all material respects, in

accordance with approved accounting standards as applicable in Pakistan.

KARACHI: 28 February 2008

FORD RHODES SIDAT HYDER & CO. CHARTERED ACCOUNTANTS

# DADEX ETERNIT LIMITED INTERIM CONDENSED BALANCE SHEET AS AT DECEMBER 31, 2007

	Note	December 31, 2007 Unaudited	June 30, 2007 Audited
ASSETS		(Rupees	in 000)
NON-CURRENT ASSETS			
Fixed assets - Property, plant and equipment	4	248,340	277,655
Capital work-in-progress	5	196,579	152,752
		444,919	430,407
Long-term investments	6	-	1,324
Long-term loans and advances		2,730	2,942
Long-term deposits		4,059	4,059
		451,708	438,732
CURRENT ASSETS			
Stores and spare parts		65,809	69,458
Stock-in-trade	7	703,503	734,882
Trade debts	8	161,001	125,809
Loans and advances		43,281	16,428
Trade deposits and short-term prepayments		35,721	16,826
Other receivables		6,045	1,774
Current portion of long-term investments		229	-
Sales tax and excise duty – net		1,285	40.000
Taxation refundable Cash and bank balances		6,110	16,669 9,939
Cash and bank balances		4,736 1,027,720	991,785
		1,027,720	991,703
TOTAL ASSETS		1,479,428	1,430,517
EQUITY AND LIABILITIES CAPITAL AND RESERVES Authorized share capital 20,000,000 (2007: 20,000,000) Ordinary shares of Rs. 10/- each		200,000	200,000
Issued, subscribed and paid-up capital 10,764,000 (2007: 10,764,000) Ordinary shares of Rs. 10/- each		107,640	107,640
Reserves		373,657	384,643
Shareholders' equity		481,297	492,283
NON-CURRENT LIABILITIES  Deferred taxation		30,146	30,146
CURRENT LIABILITIES			
Trade and other payables		351,709	378,483
Mark-up accrued		8,629	6,252
Short-term borrowings	9	593,459	491,883
Dividend payable		8,725	8,124
Current portion of liabilities against assets subject to finance lease		5,463	9,568
Sales tax payable		-	13,778
CONTINUES AND COMMITMENTS	40	967,985	908,088
CONTIGENCIES AND COMMITMENTS	10		
TOTAL EQUITY AND LIABILITIES		1,479,428	1,430,517

MUHAMMAD HANIF IDREES	SIKANDER DADA	SHAHZAD M. HUSAIN
CHIEF FINANCIAL OFFICER	CHIEF EXECUTIVE OFFICER	DIRECTOR



# DADEX ETERNIT LIMITED INTERIM CONDENSED PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2007

		Half yea	r ended	Quarter	ended	
	Note	December 31, 2007	December 31, 2006	December 31, 2007	December 31, 2006	
			(Rupees	s in `000)		
Turnover		849,994	631,834	385,197	287,126	
Cost of sales	11	(665,936)	(479,443)	(308,101)	(218,470)	
Gross profit		184,058	152,391	77,096	68,656	
Selling expenses		(92,702)	(70,484)	(42,633)	(33,664)	
Administrative expenses		(42,877)	(39,095)	(19,558)	(18,580)	
Other operating expenses		(4,055)	(4,059)	-	(1,463)	
Other operating income		16,624	9,473	12,039	3,206	
Operating profit		61,048	48,226	26,944	18,155	
Finance costs		(24,845)	(35,974)	(12,491)	(20,181)	
Share of loss from an associate		(834)	(3,000)	(208)	(2,220)	
Net profit before taxation		35,369	9,252	14,245	(4,246)	
Taxation	12	(14,063)	(6,418)	(3,063)	(1,745)	
Profit after taxation		21,306	2,834	11,182	(5,991)	
Basic and diluted earnings per share		Rs. 1.98	Re. 0.26	Rs. 1.04	Re. (0.56)	

MUHAMMAD HANIF IDREES	SIKANDER DADA	SHAHZAD M. HUSAIN
CHIEF FINANCIAL OFFICER	CHIEF EXECUTIVE OFFICER	DIRECTOR



# DADEX ETERNIT LIMITED INTERIM CONDENSED CASH FLOW STATEMENT (UNAUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2007

	Note	Half year ended	
		December 31, 2007	December 31, 2006
CACH ELOWO EDOM ODEDATINO ACTIVITIES		(Rupees in	า `000)
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash used in operations	14	(26)	(108,803)
Financial costs paid		(19,500)	(29,226)
Taxes paid Long term loans and advances – net		(3,504) 212	(12,476) 1,265
Long term deposits – net		-	2,529
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Net cash used in operating activities		(22,818)	(146,711)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital Expenditure		(53,422)	(55,356)
Proceeds from disposal of fixed assets		4,996	2,382
Proceeds from sale of investments		261	140
Interest received		-	310
Net cash used in investing activities		(48,165)	(52,524)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of liabilities against finance leases		(4,105)	(12,522)
Short-term borrowing obtained (net of repayments)		101,576	232,190
Dividends paid		(31,691)	(18,570)
Net cash generated from financing activities		65,780	201,098
Net (decrease) / increase in cash and cash equivalents		(5,203)	1,863
Cash and cash equivalents at the beginning of the period		9,939	2,312
Cash and cash equivalents at the end of the period		4,736	4,175

MUHAMMAD HANIF IDREES	SIKANDER DADA	SHAHZAD M. HUSAIN
CHIEF FINANCIAL OFFICER	CHIEF EXECUTIVE OFFICER	DIRECTOR



# DADEX ETERNIT LIMITED INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2007

	Issued, subscribed and paid-up capital	Capital reserves (for issue of bonus share)	Revenue reserves – General (Rupees in `000	Unappro- priated profit )	Total 
Balance as at July 1, 2006	107,640	5,655	334,583	20,951	468,829
Balance as at only 1, 2000	107,040	0,000	004,000	20,001	400,020
Final dividend for the year ended June 30, 2006 @ 17.5%	-	-	-	(18,836)	(18,836)
Profit after taxation for the half year ended December 31, 2006	-	-	-	2,834	2,834
Balance as at December 31, 2006	107,640	5,655	334,583	4,949	452,827
Balance as at July 1, 2007	107,640	5,655	334,583	44,405	492,283
Transfer to general reserve for the year ended June 30, 2007	-	-	10,417	(10,417)	-
Final dividend for the year ended June 30, 2007 @ 30%	-	-	-	(32,292)	(32,292)
Profit after taxation for the half year ended December 31, 2007	-	-	-	21,306	21,306
Balance as at December 31, 2006	107,640	5,655	345,000	23,002	481,297
•					

MUHAMMAD HANIF IDREES	SIKANDER DADA	SHAHZAD M. HUSAIN
CHIEF FINANCIAL OFFICER	CHIEF EXECUTIVE OFFICER	DIRECTOR



# DADEX ETERNIT LIMITED NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (UNAUDITED) FOR THE HALF YEAR ENDED DECEMBER 31, 2007

#### 1. NATURE AND STATUS OF BUSINESS

The Company is a limited liability company incorporated in Pakistan on April 13, 1959 as a public limited company under the Companies Ordinance, 1984 and is quoted on Karachi Stock Exchange. The registered office of the Company is situated at Dadex House, 34-A/1, Block 6, P.E.C.H.S, Sharah-e-Faisal, Karachi. The principal business of the Company is manufacture and sale of construction material which mainly includes piping system and other allied products manufactured from chrysotile cement, rubber and plastics, and merchandising of imported fittings, accessories and other building products.

#### 2. BASIS OF PRESENTATION

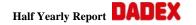
These interim condensed financial statements are unaudited but subject to limited scope review by auditors and are being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting" as applicable in Pakistan. These should be read in conjunction with the financial statements of the Company for the year ended June 30, 2007.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

**3.1** The accounting policies adopted for the preparation of these interim condensed financial statements are the same as those applied in the preparation of the preceding annual published financial statements of the Company.

	Note	December 31, 2007 (Rupees in	June 30, 2007 n `000)
4. TANGIBLE FIXED ASSETS			
4.1 Addition including transfers during the period / year			
Building Plant and machinery Furniture and fixtures Vehicle and transportation equipment Office and factory equipment		159 249 24 3,411 1,784 5,627	1,181 418,103 3,113 19,977 8,351 450,725
4.2 Disposal during the period / year (at Book Value)			
Vehicle and transportation equipment Office and factory equipments Vehicle – Leased		2,225 40 581 2,846	2,417 - - 2,417
4.3 Depreciation charged during the period / year			
Owned assets Assets subject to finance lease		27,312 4,784 32,096	20,261 28,432 48,693
5. CAPITAL WORK-IN-PROGRESS			
Advance against purchase of fixed assets - Plant and machinery Less: Impairment loss on plant and machinery - Furniture and fixtures - Vehicles - Office equipments - Cost of acquiring SAP licence		59,620 5,987 53,633 348 2,610 4,403 14,485	26,087 5,987 20,100 - 700 - 11,985
- Civil works	5.1	121,100 196,579	119,967 152,752

**5.1** Represents payments made against "Sundar Project" on which borrowing cost amounting to Rs. Nil (2007: Rs. 6.027 million) has been capitalised.



Note December 31, June 30,
2007 2007
------ (Rupees in `000) -----
6.1 - 834

50
179
229
229
490
229

490 1,324

#### 6. LONG-TERM INVESTMENTS

In an associate Held to maturity

- Defence Saving Certificates
- Accrued interest on DSC's

Less: Maturity within one year shown in current assets

#### 6.1 Investment in an associate

The Company holds 49 percent shareholding in Berdex Construction Chemicals (Private) Limited. Berdex is engaged in marketing and distribution of construction chemicals in Pakistan. Berdex Construction Chemicals (Private) Limited is an entity that is not listed on any public exchange.

The Company has brought the carrying value of the investment at nil value as the recent financial position of the investee company is not yet available, accordingly, the share of loss recognized during the period may not correspond with the actual loss.

•	June 30 2007 s in `000)	December 31, 2007 (Rupees	Note	
				. STOCK-IN-TRADE
				Raw materials
4,456	374	324,560		- in hand
3,453	33	45,225		- in transit
7,909	407	369,785		
7,616	37	49,786		Work-in-process
				Finished goods
4,076	134	167,848	7.1	- Manufactured
·				<ul> <li>Trading including in transit Rs. 4.272 million</li> </ul>
5,281	155	116,084		(June 30, 2007: Rs. 14.030 million)
9,357	289	283,932		
4,882	734	703,503		
3,4 7,9 7,6 4,0 5,2 9,3	33 407 37 134 155 289	45,225 369,785 49,786 167,848 116,084 283,932	7.1	<ul> <li>in hand</li> <li>in transit</li> <li>Work-in-process</li> <li>Finished goods</li> <li>Manufactured</li> <li>Trading including in transit Rs. 4.272 million</li> </ul>

**7.1** Finished goods include certain items having a cost of Rs. 176 million which have been written down to their net realisable value amounting to Rs. 171 million.

#### 8. TRADE DEBTS

The carrying value of the trade debts is adjusted after taking the effect of the provision of Rs. 92.148 million (June 30, 2007: Rs. 93.092 million). Such provision includes an amount of Rs. 16.66 million (June 30, 2007: Rs. 22.8 million) recoverable from an ex-employee who had reportedly collected the amount from parties and has yet to surrender the same to the Company. However, the Company still keeps the legal right to receive the said amount from the respective debtors.

		Note	December 31, 2007 (Rupees i	June 30, 2007 n `000)
9.	SHORT-TERM BORROWING - secured			
	Running finances utilized under mark-up arrangements	9.1	100,770	15,632
	Term finances	9.1	492,689	476,251
			593,459	491,883

9.1 The aggregate facilities for short-term running finances and term finances under mark-up arrangements available from various banks amounting to Rs. 1,186 million (June 30, 2007: Rs. 1,186 million) and carry mark-up at the rate 10.09% to 11.79% (June 30, 2007: 9.83% to 11.26%) per annum and 4.72% to 10.32% (June 30, 2007: 3.85% to 12.29%) per annum respectively at period end. The facilities will be expired on various dates latest by December 31, 2008. These arrangements are secured by pari-passu charge against hypothecation of the Company's stock-in-trade and trade debts.



### 10. CONTIGENCIES AND COMMITMENTS

11.

No change in contingencies since June 30, 2007, however commitments are as follows:

Letters of guarantee	74,560	119,521
Letters of credit including related to capital expenditure	95,049	18,069
Import contracts	18,138	6,018
Capital expenditure / local purchase contract	60,322	90,060
	248,069	233,668

	Half year ended		Quarter ended		
	December 31, 2007	December 31, 2006	December 31, 2007	December 31, 2006	
		(Rupee	s in `000)		
. COST OF SALES		( )			
Manufactured Raw materials consumed					
Opening stock	407.000	503,984	274 400		
Purchase	407,909 459,273	362,923	274,488 307,783	- 157,099	
Closing stock	(369,785)	(500,891)	(369,785)	(17,340)	
Closing stock	497,397	366,016	212,486	139,759	
Export Rebate	491,391	300,010	212,400	139,739	
- Duties	(202)	(106)	(139)	_	
- CED	(302) (197)	(217)	(197)	(118)	
- 025	(499)	(323)	(336)	(118)	
		365,693		139,641	
	496,898	303,093	212,150	139,041	
Stores and spares consumed	27,184	28,106	9,720	12,860	
Salaries, wages and benefits [including	2.,	20,100	0,120	12,000	
Rs. 1.862 million (2007: Rs. 0.9 million) in					
respect of bonus to workers]	54,882	50,613	24,300	22,816	
Procured services	11,026	7,683	6,507	3,403	
Fuel, water and power	23,378	22,323	9,677	9,504	
Insurance	2,622	1,714	1,558	673	
Traveling	1,183	976	905	732	
Communication	312	242	227	137	
Depreciation	24,266	16,621	12,136	8,500	
Rent, rates and taxes	1,440	355	1,392	340	
Repairs and maintenance	8,465	2,759	4,425	1,828	
Provision for breakages	-	3,785	-	2,485	
Provision for heavy maintenance	-	· <b>-</b>	-	(1,500)	
Technical assistance fee	3,077	3,426	1,077	1,690	
Printing and stationery	304	278	163	138	
Sundry expenses	836	1,128	142	616	
Opening stock of work-in-process	37,616	36,206	45,374	-	
Closing stock of work-in-process	(49,786)	(38,251)	(49,786)	(125)	
Cost of goods manufactured	643,703	503,657	279,967	203,738	
	404.000	440.074	404.000		
Opening stock of finished goods	134,076	142,974	184,890	(4.045)	
Closing stock of finished goods	(167,848)	(206,939)	(167,848)	(4,245)	
	609,931	439,692	297,009	199,493	
Trading					
Opening stock	155,281	132,642	114,502	- 1	
Purchases	16,808	121,084	12,678	50,440	
	172,089	253,726	127,180	50,440	
Closing stock	(116,084)	(213,975)	(116,088)	(31,461)	
3	56,005	39,751	11,092	18,979	
	665,936	479,443	308,101	218,472	

### 12. TAXATION

Includes: a) current period provision Rs. 13 Million, b) prior years charge Rs. 4.422 million and c) prior years reversal Rs. 3.359 million. The prior years charge and reversal represents adjustment of prior years refunds / reversals of excess provision for which the orders were received during the period.

Impact of deferred tax is accounted for at year end unless the impact arising while reporting related to interim periods is irreversible.

### 13. RELATED PARTIES DISCLOSURES

The related parties comprise associated companies, group companies, staff benefit funds, directors and key management personnel. The transactions and balances with related parties are as follows:

				December 31, 2007 (Rupee	December 31, 2006 es in `000)
Rela	tionship	Name of related party	Nature of transaction		
Associate	е	Berger Paints Pakistan Limited	Purchase and sale of goods	680	1,079
Associate		Sikandar Private Limited	Rent paid	150	150
Associate		Dadex Eternit Limited - Provident Fund	Employer Contribution	3,946	3,391
Associate	е	First Dawood Investment Bank	Short term Investment and interest		0.504
Associate	0	Trakker Private Limited	Expenditures on services	- 5	2,534 161
Associate		International Industrial Limited	Sale of goods		674
Associate		Crescent Textile Mills Limited	Sale of goods	313	673
Associate		Muznash (Private) Limited	Business consultancy	2.128	-
Associate		Optinus Limited	Car rent	29	-
Chief Exe	ecutive	Sikandar Dada	Salary and other short-term		
			employment benefits	1,307	1309
			Note	Half year ended	
				December 31,	December 31,
				2007	2006
				(Rupees i	in `000)
14. CA	SH GENER	RATED FROM OPERATIONS		` .	,
	Profit befo	ore taxation		35,369	9,252
	Adjustme	nts for non cash charges and other iten	ns:	,	,
	Depreci	S S		32,096	23,885
		disposal of fixed assets – net		(2,150)	(1,080)
	Interest	•		-	(310)
		of loss from investment in an associate		834	3,000
		d income		-	(1,027)
				21,877	34,703
Interest / mark-up expense Working capital changes		14.1	(88,052)	(177,226)	
	VVOIKIIIQ	g capital changes	1 <del>1.</del> 1	(66,032)	(177,220)
			_	(26)	(108,803)
14.1	Working	capital changes			
	(Increase	e) / decrease in current assets			
	Stores a	and spare parts		3,649	9,633
	Stock-ir	n-trade		31,379	(144,250)
	Trade d	ebts		(35,192)	35,009
	Loans a	and advances		(26,853)	3,244
	Trade d	eposits and short-term prepayments		(18,895)	(10,826)
		eceivable (net)		(4,271)	(545)
	-			(50,183)	(107,735)
	•	e) in current liabilities		(00.000)	(00.404)
		nd other liabilities (net)		(22,806)	(69,491)
	Sales ta	ax and excise duty payable (net)		(15,063)	-
			_	(88,052)	(177,226)
			_	(,)	, , _ ,

Note Half year ended

December 31, December 31,
2007 2006
------ (Rupees in `000) ------

#### 15. DIVIDEND PAID

Declared and paid during the six months period

- Final cash dividend @ Rs. 3.00 per share (2006: @ Rs. 1.75 per share)

31,691

18,570

#### 16. CORRESPONDING FIGURES

Corresponding figures, wherever necessary, have been rearranged. However, these are not considered material enough to be disclosed separately.

### 17. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on February 28, 2008 by the Board of Directors of the Company.

#### 18. GENERAL

- 18.1 The figures of the profit and loss account for the quarters ended December 31, 2007 and December 31, 2006 have not been subject to a limited scope review, as the scope of the review covered only the cumulative figures for the half-years ended December 31, 2007 and December 31, 2006.
- 18.2 Figures have been rounded off to the nearest thousand rupees, unless otherwise stated.

